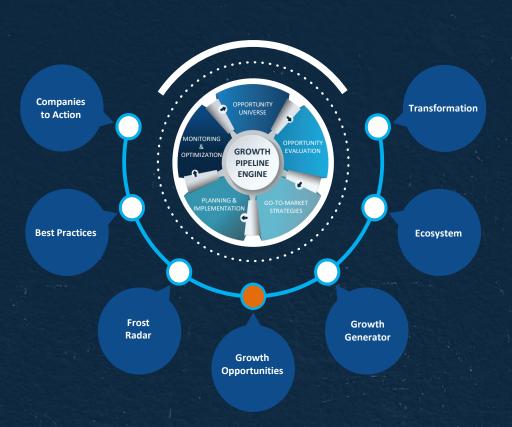
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Electric Vehicle Charging Infrastructure, India, 2024–2030

Charging Infrastructure in India is Experiencing Transformational Growth Due to Upgrades to Fast Charging Points and Sophisticated Battery Technology

Global Automotive & Transportation Research Team at Frost & Sullivan

PFOM-45 December 2024

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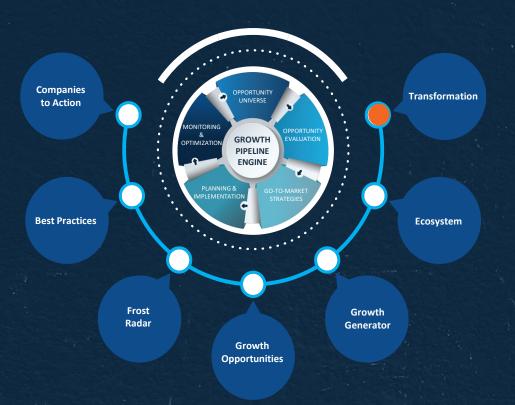
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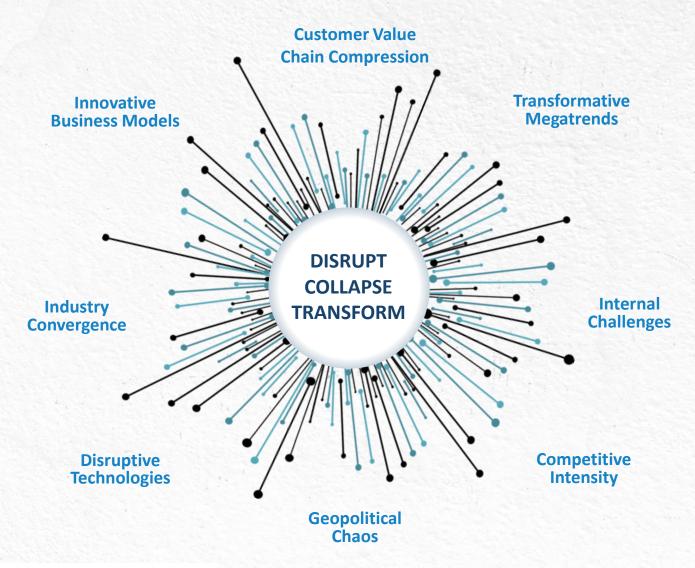


Transformation in the Indian Electric Vehicle Charging Infrastructure Market

Is your company prepared to Survive and Thrive through the coming Transformation?

Why is it Increasingly Difficult to Grow?

The Strategic Imperative 8™: Factors Creating Pressure on Growth



The Strategic Imperative 8™

Innovative Business Models

A new revenue model that defines how a company creates and capitalizes economic value, typically impacting its value proposition, product offering, operational strategies, and brand positioning

Customer Value Chain Compression

Customer value chain compression as a result of advanced technologies, internet platforms, and other direct-to-consumer models that enables reduction in friction and the number of steps in customer journeys

Transformative Megatrends

Global forces that define the future world with their farreaching impact on business, societies, economies, cultures, and personal lives

Internal Challenges

The internal organizational behaviors that prevent a company from making required changes

Competitive Intensity

A new wave of competition from start-ups and digital business models that challenge the standing conventions of the past, compelling established industries to re-think their competitive stance

Geopolitical Chaos

Chaos and disorder arising from political discord, natural calamities, pandemics, and social unrest that impact global trade, collaboration, and business security

Disruptive Technologies

New, disruptive technologies that are displacing the old, and significantly altering the way consumers, industries, or businesses operate

Industry Convergence

Collaboration between previously disparate industries to deliver on whitespace cross-industry growth opportunities

The Impact of the Top 3 Strategic Imperatives on the Indian Electric Vehicle (EV) Charging Infrastructure Market

ଞ୍ଜ Innovative Business Models



Industry Convergence

1

Interoperability and a single payment system will play vital roles in consumers' reliance on/selection between charging station operators in the coming years. User-friendly platforms help EV access various charging networks seamlessly without having multiple subscriptions.

The expected surge in EV battery capacity in the coming years will push stakeholders to improve the charging infrastructure significantly. Stakeholders focusing only on increasing the number of charging stations will not support the capacity surge in the long term.

The high initial set-up cost is limiting charging infrastructure expansion and the ability to cope with growing EV energy demand, which inhibits prospective EV buyers and increases range anxiety among existing EV users.



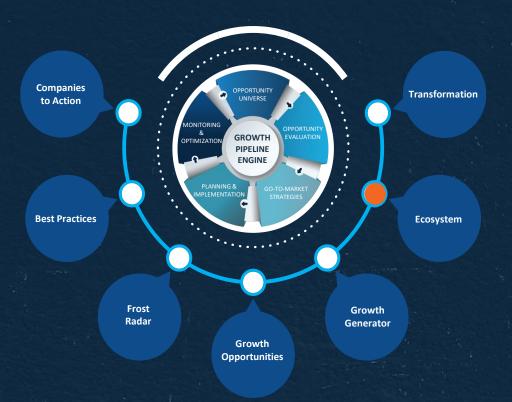
The standardization of charging protocols, connector uniformity across all networks, and collaborations/partnerships among various stakeholders in the charging ecosystem address the present limitations to convenient EV charging for consumers.

Alongside increasing the number of charging stations, it will become crucial to develop fast charging points and integrate renewable energy sources to limit the increased load on the grid infrastructure. Significant research & development (R&D) investments in innovative charging technologies will determine success in meeting growing energy needs.

Collaborations between public sector undertakings (PSUs) and private charging infrastructure providers in mutually beneficial locations are necessary to address accessibility challenges in the coming years. In addition, government incentives/subsidies will support charging infrastructure expansion initiatives.

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Ecosystem

How is the complexity of Ecosystem impacting your Future Growth Potential?

Scope of Analysis



Geographic Coverage India



Study Period 2020–2030

Base Year **2023**

Forecast Period 2024–2030



The objective of the study is to provide the status of EV charging infrastructure installations and future demand by regions.

This report covers the following:

- Industry trends impacting the Indian EV charging infrastructure market
- Overview of charging infrastructure interoperability and business models
- · Status and outlook of EV charging infrastructure
- Operating charging infrastructure analysis (charging stations/points by regions)
- · Competitive environment (overview of main stakeholders)

Note:

- Charging infrastructure information/data in the study are as of the 1st quarter of 2024.
- Data on charging stations/points include 2-wheeler (2W) and public charging infrastructure in India that is available for any passenger EV to recharge its batteries.
- The study's forecast for charging stations/points includes the number of charging stations/points available for consumer use in that particular year.
- Charging points refer to the number of vehicles that can simultaneously charge at a charging station using different plug-in points.



Questions This Study Will Answer



What are the trends driving the penetration of EV charging infrastructure in the Indian market?

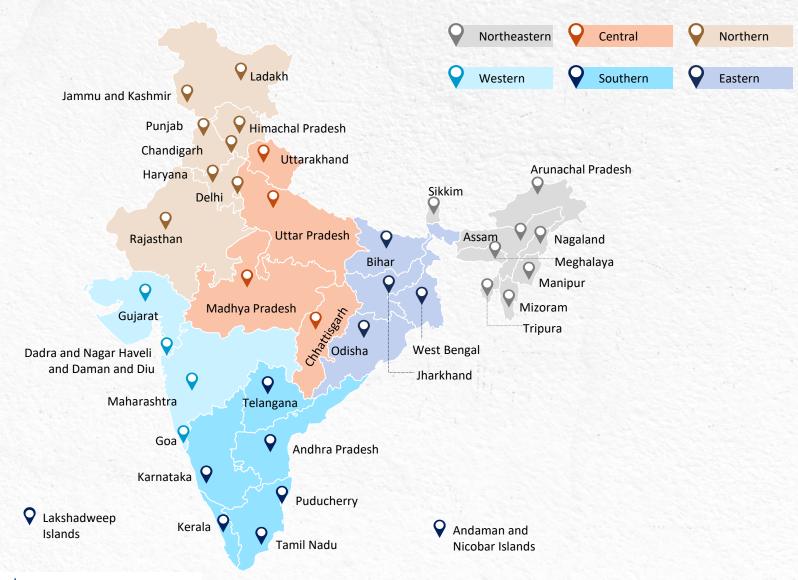
What initiatives have major stakeholders adopted to move toward charging system interoperability?

What is the status and outlook of the Indian EV charging infrastructure market?

Which region in India lead the installation of charging infrastructure?

Who are the leading charging station operators in the Indian charging infrastructure market?

Regional Segmentation



Definitions

Charging Station

The charging station is the charging infrastructure that supplies electrical power to recharge EVs, such as 4-wheelers (4Ws), 2Ws, and buses.

Charging Point

The charging infrastructure has multiple charging points to serve/charge more than 1 EV at a time.

Slow/Moderate Charging

The slow/moderate chargers that use alternating current to charge EV batteries have Level 1 and 2 EV charging speeds.

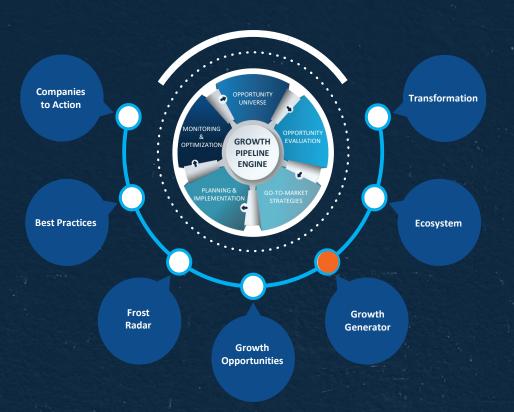
Fast Charging

Level 3/direct current chargers are fast chargers that can charge EVs in minutes (within an hour).

Megawatt-hour (MWh)

A single MWh equals 1,000 kilowatts of generated electricity per hour and measures energy consumption.

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Growth Generator

What are your organization's Growth Aspirations?

Growth Drivers

EV Charging Infrastructure: Growth Drivers, India, 2024–2030

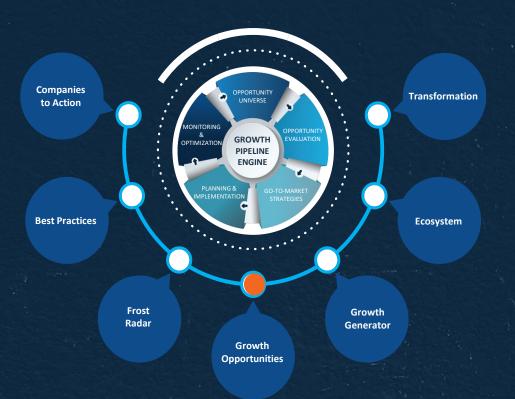
	Driver	1–2 Years	3–4 Years	5–7 Years
-	Incentivized Private Sector Investment The Government of India (GOI) has allocated USD 9.43 M (INR 800 crore) to oil companies to set up charging stations through the Faster Adoption and Manufacturing of Electric and Hybrid Vehicles in India (FAME) scheme.	High	Medium	Medium
<i>(</i>)	Increasing Adoption of EVs In Fleets Corporate companies and fleet operators are incorporating EVs to save costs.	Medium	Medium	Medium
	Renewable Energy Integration Usage of solar power or any other renewable energy sources in charging stations results in additional incentives from the government.	Medium	Medium	Low
	Technology Advancement The growth of vehicle-to-grid services will enable charging solution operators to scale up with existing limited power infrastructure.	Low	Medium	High
	Diverse Station Types Relevant charging stations (e.g., slow chargers in residential areas and fast chargers on highways) will ensure consumers can access infrastructure.	Low	Medium	High

Growth Restraints

EV Charging Infrastructure: Growth Restraints, India, 2024–2030

	Restraint	1–2 Years	3–4 Years	5–7 Years
	Inadequate Power Grid The growing demand for power in India and the inclusion of new EV charging stations aggravate the strain on the grid.	High	Medium	Medium
	Interoperability Complexity Limited synergies between different charging stations/platforms will reduce user convenience.	Medium	Medium	Medium
	Geographic Diversity Differentiated charging infrastructure is necessary to justify the investment because of variations in population density, terrains, and travel patterns.	Medium	Medium	Low
	Multiple Agencies' Involvement in Setting Standards Disjointed agencies (e.g., Bureau of Indian Standards [BIS], Central Electricity Authority [CEA], and ARAI) are responsible for creating charging standards, which will complicate the process.	Low	Medium	High
	Lack of Awareness The capital involved in setting up charging stations is holding back small and medium-sized enterprises/resident associations from realizing the benefit of EV charging infrastructure.	Low	Medium	High

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Growth Opportunity Universe

What Growth Strategies have you embraced to maximize your Growth Potential?

Growth Opportunity 1: Fast Charging Infrastructure



Frost & Sullivan has identified 10 Growth Processes that serve as levers for determining and evaluating new Growth Opportunities.





Customer & Branding



Strategic Partnering



Distribution Channel



Product Development



Geographic Expansion



Mergers & Acquisitions



Vertical Market Expansion



Product Launch



Competitive Strategy



Technology & IP





Growth Opportunity 2: Renewable Energy



Frost & Sullivan has identified 10 Growth Processes that serve as levers for determining and evaluating new Growth Opportunities.





Customer & Branding





Product Development

Distribution Channel



Geographic Expansion



Mergers & Acquisitions



Vertical Market Expansion



Product Launch



Competitive Strategy



Technology & IP





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Growth Opportunity 3: Dynamic Wireless EV Charging Infrastructure



Frost & Sullivan has identified 10 Growth Processes that serve as levers for determining and evaluating new Growth Opportunities.





Customer & Branding



Strategic Partnering



Distribution Channel



Product Development



Geographic Expansion



Mergers & Acquisitions



Vertical Market Expansion



Product Launch



Competitive Strategy



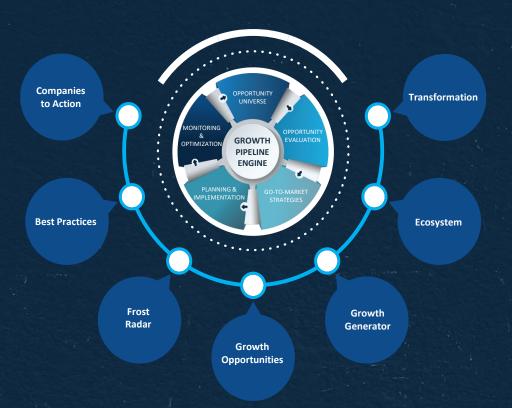
Technology & IP





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Appendix & Next Steps

How does your organization identify and prioritize Growth Opportunities?

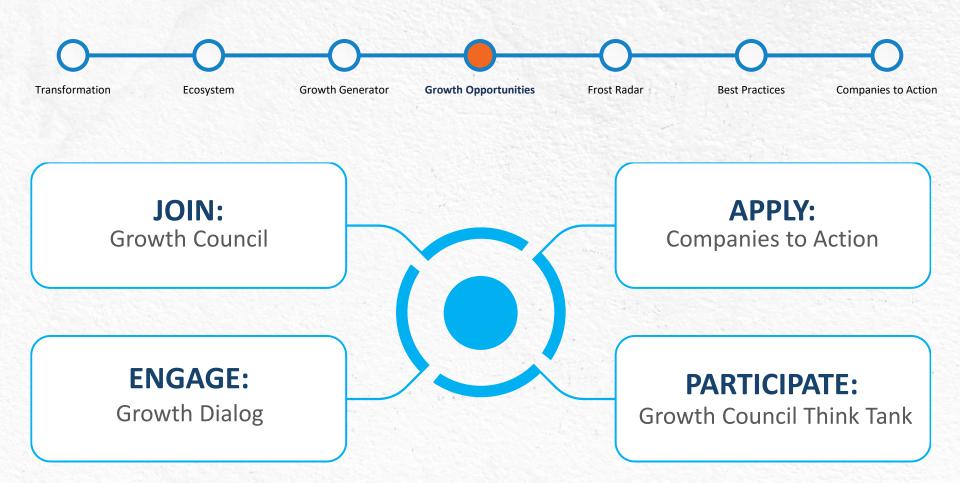
Benefits and Impacts of Growth Opportunities





Which of these benefits would be most important to your Investor-Customer-Employee?

Next Steps



Does your current system support rapid adaptation to emerging opportunities?

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