



Lightstone

We simplify the complex

Key Products & Services

Automotive



Financial services

- Predictive analytics & forecasting
 - Analytical consulting
 - Automated asset valuations
 - Market research
- Industry connecting systems
 - Market intelligence

Property

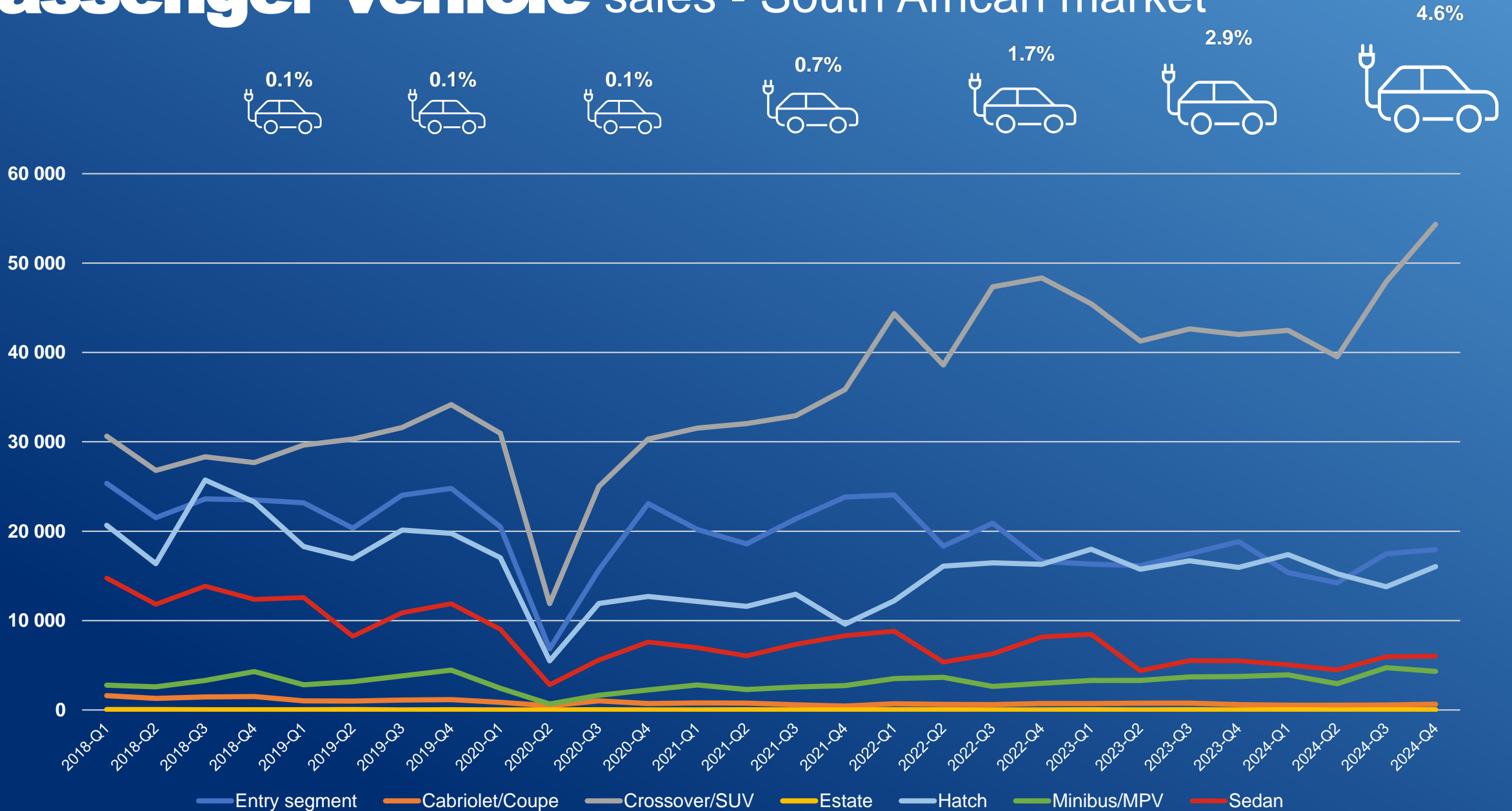


Retail



Key **Automotive** Insights

Passenger vehicle sales - South African market



Consumer choice

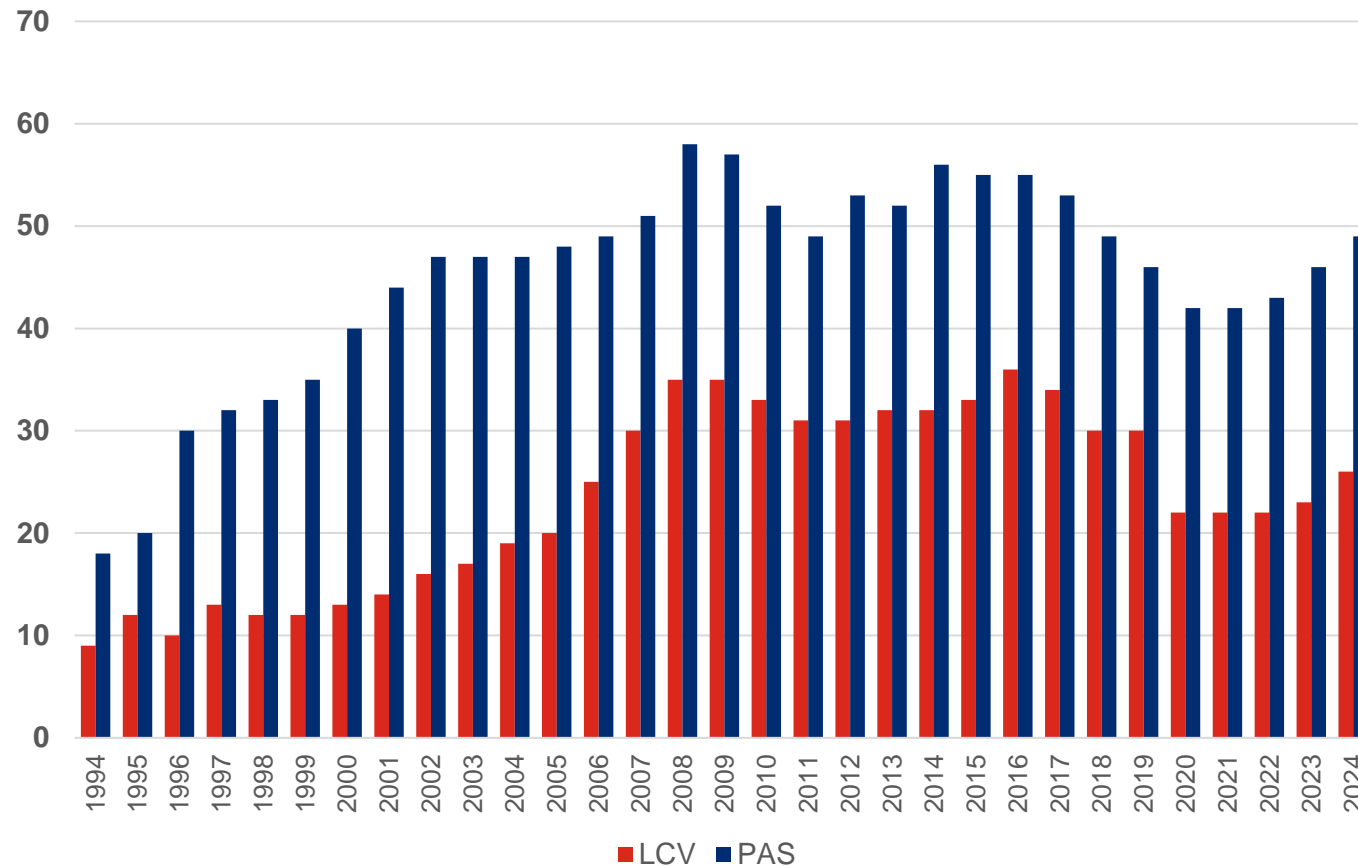
Number of unique vehicle makes available over the years

powered by

Lightstone

We simplify the complex

Number of vehicle makes available



2022

- BEIJING
- DFSK
- PROTON

*Proton returned to SA

2023

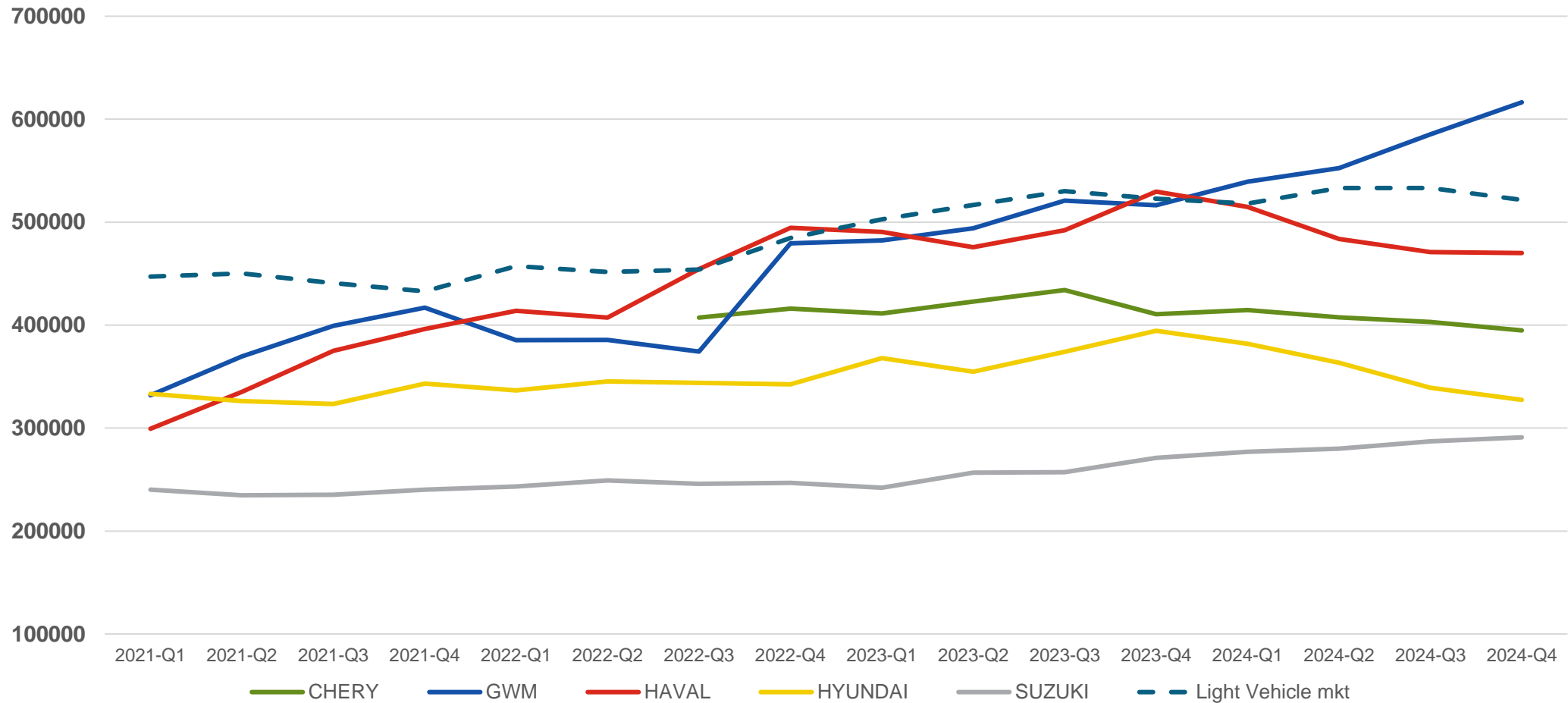
- BYD
- INEOS
- OMODA

2024

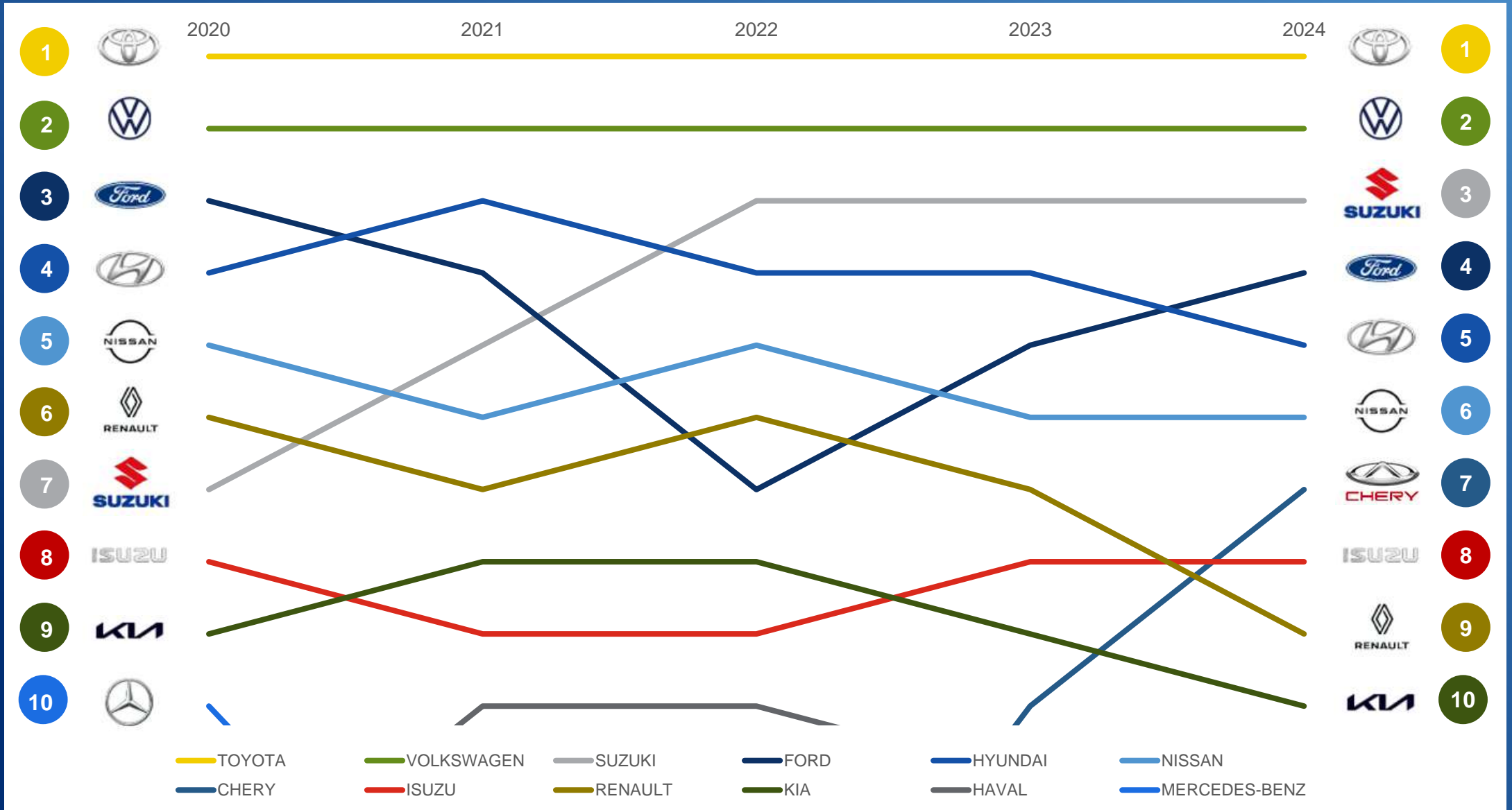
- FOTON
- GAC MOTOR
- LDV SOUTH AFRICA
- MAXUS ELECTRIC VEHICLES
- JAECCO
- JETOUR — Drive Your Future —

Weighted Average Price

Weighted Average Price by brand - Light Vehicles (ZAR)

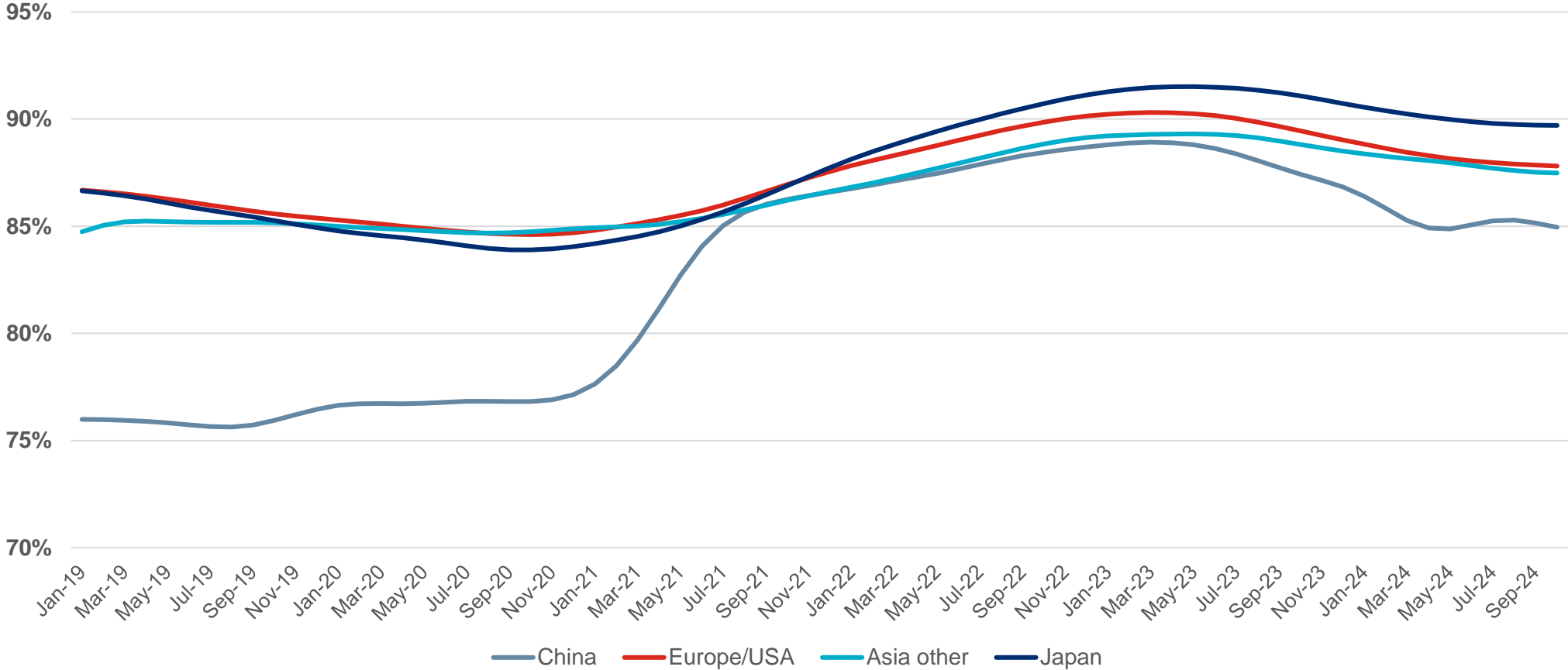


Light vehicle sales ranking by brand

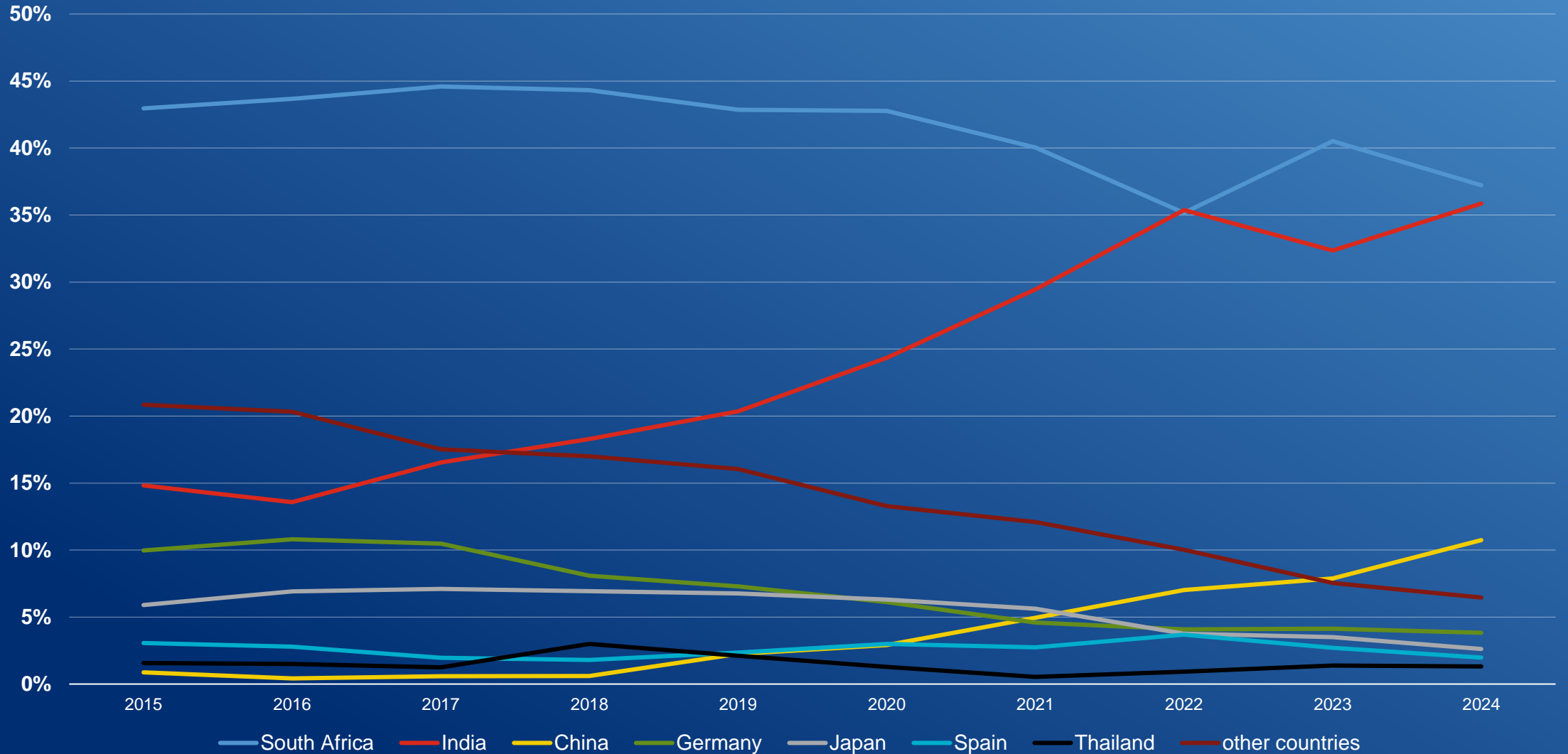


Import vs Local

Retention rate of original purchase price for 2 year-old Light Vehicles



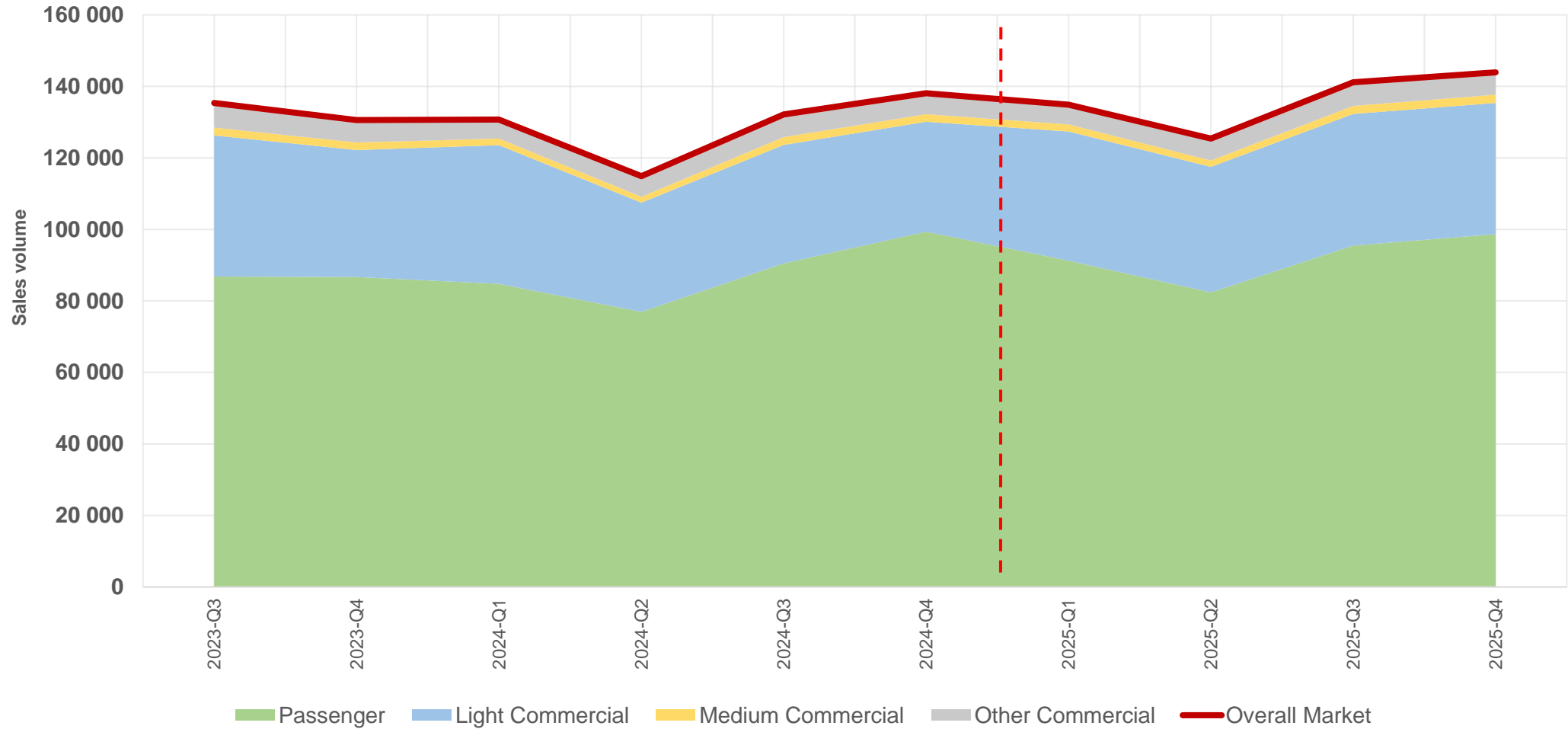
Assembly origin country for Light Vehicles



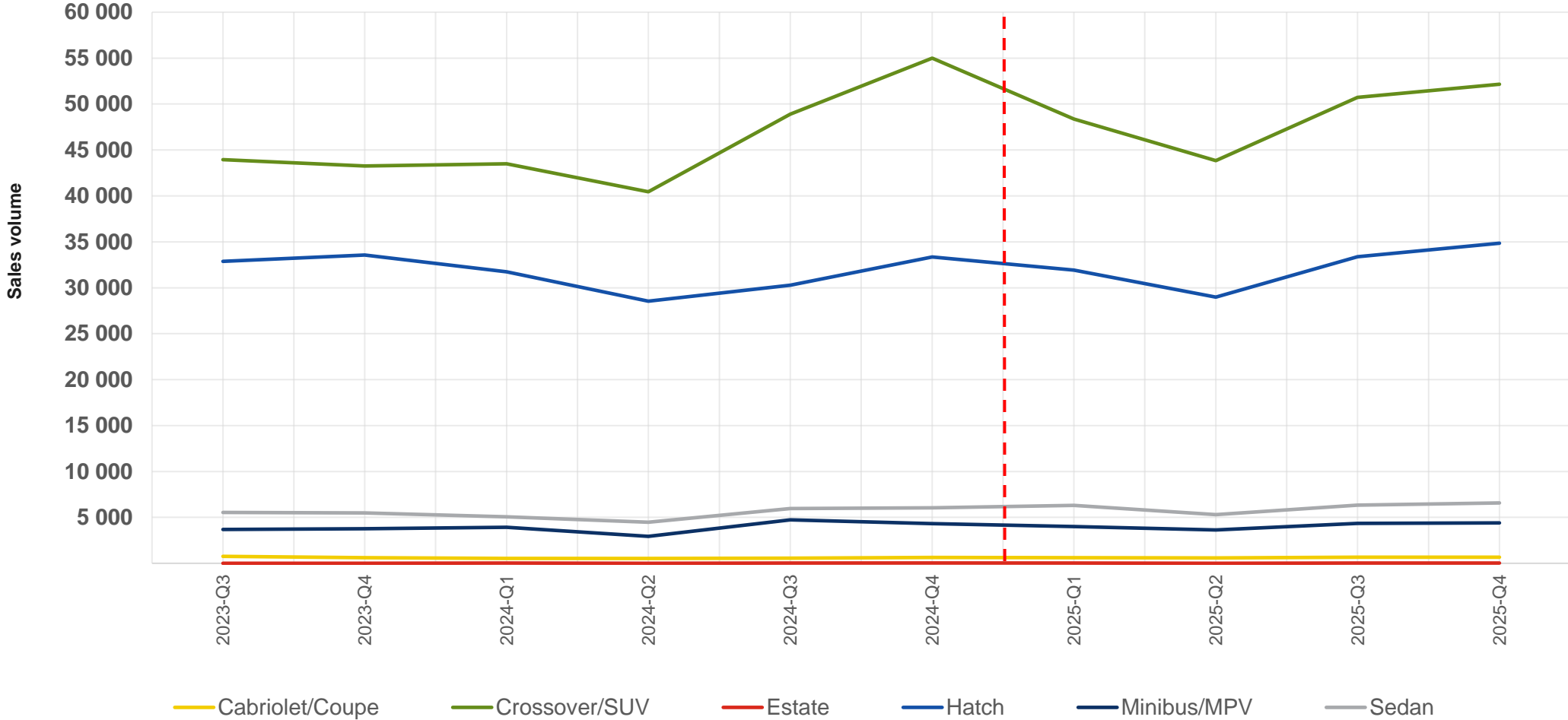


2025
New Vehicle Sales
Forecast

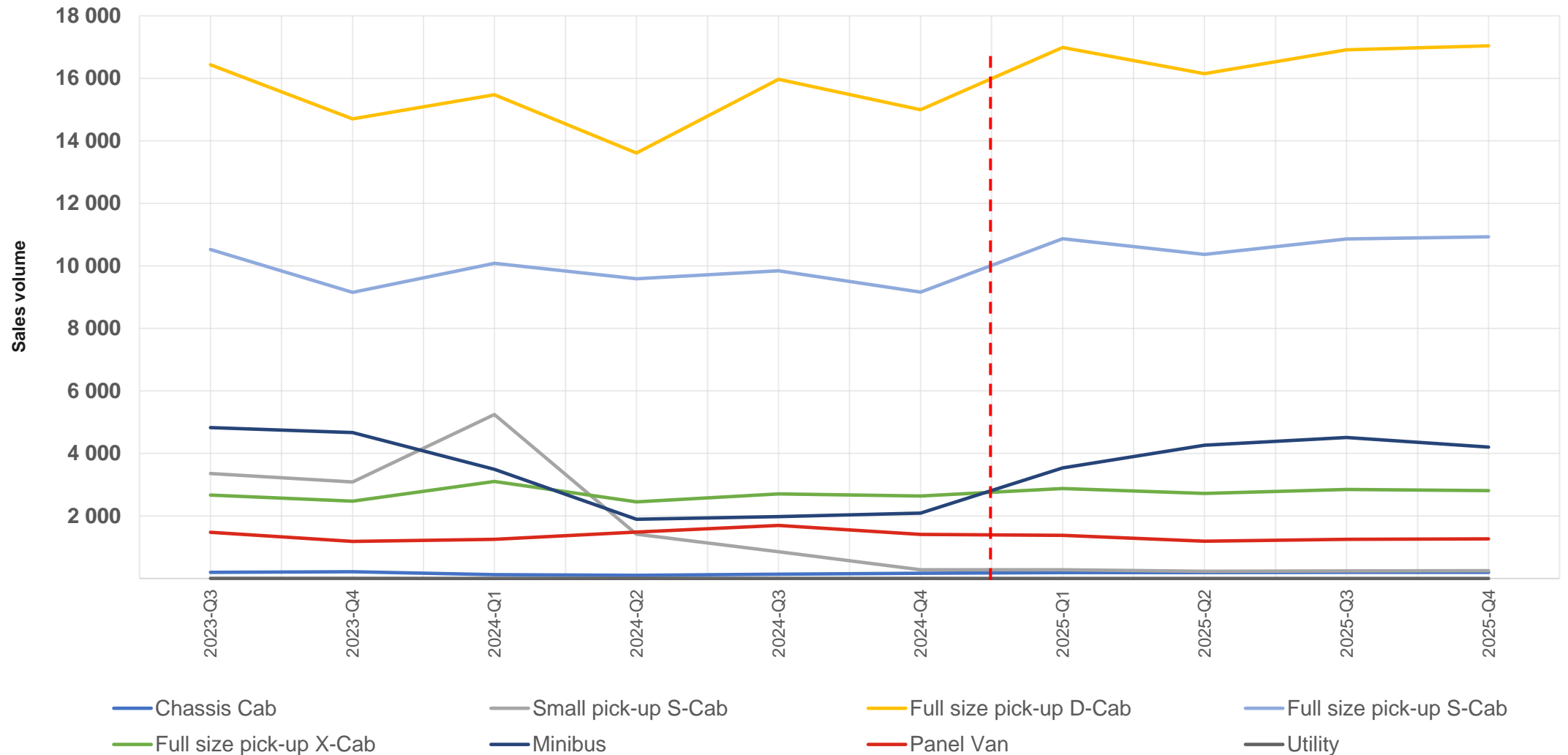
Overall market - quarterly figures



Passenger market (total) - quarterly figures



Light Commercial market (total) - quarterly figures





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